

EVERYONE IS INVITED

to visit the exhibit of BARTLETT-HEARD RANCH PRODUCTS---Maricopa County Section
---Exposition Hall, at the Fair. Also to make our office your headquarters while in Phoenix

To Homeseekers And Investors

¶ You will find this office particularly well equipped to assist you in making a satisfactory purchase of Ranch, City or Suburban Property.
¶ Besides our own large holdings, we are exclusive selling agents for many other desirable properties. Being always able to make generous loans on improved Salt River Valley ranch lands, and on Income Business property, we can often assist a buyer in financing his purchase on the most favorable terms.
¶ We are always glad to show our city and country property to Visitors and Homeseekers, whether they are ready to buy or not. Reliable information regarding Valley lands as to soil, crops, water-rights, prices, etc., gladly given.
¶ Free Illustrated Descriptive Literature about Phoenix and Salt River Valley given to callers at our office or Fair Exhibit, or mailed free to any address.

Dwight B. Heard,

Investment Securities—Loans—Fire Insurance.

Office: S. E. Corner Center and Adams Sts.

A Letter To Bona Fide Homeseekers

November 5, 1910.

March 20th, 1910, we placed on the market a tract of 2000 acres of cultivated land, three to five miles from Phoenix. This was subdivided into 10, 20 and 40 acre tracts. To date fifty-eight of these have been sold, a total of 1140 acres, to fifty-nine individual buyers. The remaining tracts, many of them in old alfalfa, grain, milo-maize, Kaffir corn, etc., are offered on very easy terms to actual home-makers. These lands are suitable for dairying, fruit growing, truck gardening, etc. Splendid soil, fine elevation, old water rights.

¶ See our exhibit at the Fair. We Believe that we can convince you, like we have many others, that the "B-H" ranch offers the most desirable small tracts, suitable for intensified and diversified farming, in the Salt River Valley.

Bartlett-Heard Land & Cattle Co.

DWIGHT B. HEARD, General Manager.

IF IT'S LAND

HEARD HAS IT

The Long Winter Evenings

are nearly here, and now is the time to make home cheerful by a judicious use of Wall Paper, Chi-Namel, Varnish, etc. We have an enormous stock on hand, and to reduce same offer the following bargains:

15c, 20c and 25c BOLT—Over 100 patterns to select from. These goods marked down from 35c.

10c and 12½c BOLT for good, strong, white back papers; worth 15c.

30c, 35c and 40c BOLT—Includes over 200 patterns of beautiful papers, the regular values of which have been cut 20 per cent.

45c to 90c BOLT for a grand assortment, including 30-inch Non-Fading Duplex, permanent colors; Oatmeal, Varnish Gold, Washable Tile Papers, Silks, Two-Tones, etc. Values up to \$1.25.

\$2.00 per GALLON—Ready mixed paint, value \$2.50. Chi-Namel, the model Varnish Stain for floors, doors, furniture and all woodwork, iron and all other surfaces; will not turn white and is impervious to hot and cold water. A child can use it.

SANITAS—The Sanitary Wall Covering. Cheese Cloth for lining walls.

ROOM MOULDING at 2½c per foot and up. SHINE-EASY, the perfect polish, gives new life to marred furniture and woodwork.

BRUSHES, PAINT, VARNISH, TINTING, PASTE, SMOOTHING, ROOF SIGN WRITERS, ETC.

Be sure and see our exhibit in the Woman's Building at Fair Grounds.

Free Samples and Demonstrations of Chi-Namel. Suggestions and Estimates cheerfully furnished.

DORRIS-HEYMAN FURNITURE CO.

CLOSING HOURS OF POLITICAL CAMPAIGNS

(Continued From Page One.)

Congressman Hitchcock, who is making the race for the senate to succeed Burkett. Bryan also advised the people not to vote for the mayor, who is the democratic candidate for governor. The campaign is one of the bitterest in Nebraska's history, the principal issue being the liquor question.

MISSOURI AND LIQUOR.

St. Louis, Mo., Nov. 5.—In the election campaign the greatest interest is in the state-wide prohibition amendment. Thousands were spent by the wets and dries in newspaper advertising.

Secretary McLaughlin, of the citizens' defense committee in his forecast tonight, said the amendment would be defeated by at least 150,000 votes.

IN PENNSYLVANIA.

Philadelphia, Nov. 5.—The Pennsylvania situation is an interesting one, because of a three-cornered fight on the state ticket, which will probably more or less affect the congressional and legislative tickets in some sections.

The republican leaders claim John Tener, nominee for governor, will carry the state by 150,000; the democratic state chairman predicts that Webster Grim will poll a vote of 340,000, sufficient to elect, and the state chairman of the keystone party predicts a plurality of 48,000 for William H. Berry.

MACK'S PREDICTION.

Says Next House Will Have Good Democratic Majority.

Buffalo, N. Y., Nov. 5.—"The women of the country are telling their husbands how to vote in this election," declares Norman Mack, chairman of the democratic national committee, in a statement tonight.

"From very complete returns I have before me," Mack declares, "I am confident the democrats will have a majority of from fifty to sixty in the house of representatives. This is democracy's year. The empty market basket has proven a most effective slogan in this campaign."

HARMON MAKES ANSWER.

Sandusky, Ohio, Nov. 5.—Governor Harmon replied tonight to the attacks made upon him in Toledo and Cleveland by Col. Roosevelt. He said: "With his usual recklessness, Col. Roosevelt talks about a matter where he has not the slightest knowledge and makes what can only be wilful misstatements on matters with which I had nothing to do. I have publicly said again and again that not a dollar of taxes was evaded nor a single rebate of any form was paid while I was receiver of the Cincinnati, Hamilton & Dayton railroad. My state-

ment was corroborated by Mr. Thomas, general traffic manager. "Statements to the contrary are downright lies. Col. Roosevelt's word is not good enough to add anything but wider circulation to these lies, and he ought to be ashamed to do that."

KANSAS CLAIMS.
Topeka, Kas., Nov. 5.—A majority for Governor Stubbs of not less than 60,000; every republican candidate and a good working majority in the legislature, are predictions tonight by the republican committee.

Victory in the state election and five of the eight congressional fights are claimed by the democrats.

WEST VIRGINIA UNCERTAIN.

Wheeling, W. Va., Nov. 5.—Not since the republican slide of 1894 has the situation in West Virginia been characterized by such a degree of uncertainty as at present. The republicans assert they will elect all five congressmen and have a majority of the legislature, thus insuring the re-election of Senator Scott. The democrats claim they will elect three congressmen and have a majority of the legislature.

THE LATEST FASHION.

If one were asked "what is the fashion?" the reply would be "one-piece dresses, separate skirts and waists, long coats, short coats, silk waists and tailored linen waists." One style of garment seems to be quite as general a favorite as the other. For street wear the suits of rough weaves lead, although there are many made of velvet. The black satin tailored suit also is seen more often than at the beginning of the season. It may strike the fancy of women who affect the "latest," but the average American woman will cling to the sensible wool fabrics which seem to be the only logical thing to wear, especially in the colder sections of the country. For one-piece dresses, the foulard is still the prime favorite. Women like its soft texture, its rich finish and its adaptability to various styles. The foulards, in the dark shades, particularly in navy blue and golden brown, are used exclusively for afternoon, with the lighter shades for more dressy occasions. There is a wide variety of wools which are in great vogue.

FOOD SANITATION.

That food sanitation is a work of especial interest to women and one in which they can accomplish great result is the opinion stated by Dr. Harvey Wiley, the well-known food expert, before a large gathering of women recently when he said: "I believe in all activities for women. I have spoken in favor of women suffrage. I have long maintained that woman in a human being and as such is entitled to her rights. But the chief function of a woman is the home. I don't care how much she votes. I don't care how many conventions she holds. I don't care what property rights she has. She ought to have them all. She ought to have the right to suffrage and the right to hold property and to be represented at the polls, and the right

to hold convents and to peacefully assemble and petition congress, which is preserved to her by the constitution of the United States, providing she does not neglect her home. I believe that the work for sanitation can be made by the women of this country a propaganda which will do more for our health and well-being and happiness than anything else. Let women then help to conserve the best of our national resources—the health of the people."

DO YOU KNOW THAT—
You should keep cheese in a tightly covered dish, as it will mold.

That soup is liable to sour if it is cooled in the kettle with the cover on?

That you waste gas when you leave the burner at full blaze after the kettle is boiling?

That dishes which have contained eggs or milk should be soaked in cold water, as hot water makes the substance a sticky paste?

That dishes with sugar or jam should be immersed in boiling hot water?

That green corn boiled with the husks on has a sweeter taste than the ears which are boiled after being husked?

That sand should be put on the bottom of the Japanese lantern when it is hung outdoors to keep it from blowing and render it less liable to take fire?

That you can tell a fresh lobster by laying it on its back? Hold the body with one hand and pull the tail downward with the other. If the tail springs back quickly when loosened from the hand the lobster is fresh.

That when the tray of the gas stove is badly soiled it can be cleaned with a rag wet with kerosene? Then it should be rinsed with clear water.

Visit our
Doll Dept.
in
Basement

Welcome



Welcome

Fair visitors are cordially invited to visit our store, and we solicit a careful inspection of our stock.

While all our Christmas Stock is not in, we have a great big showing and there is an air of Christmas Good Cheer.

TOYS AND DOLLS

Wholesale and Retail.

BOOKS, BIBLES AND PRAYER BOOKS

Sporting Goods
Phonographs
Kodaks
Talking Machines
Leather Goods
Post Cards

Royal



\$65

Holiday Stationery
Staple Stationery
Office Supplies
Typewriters
Picture Framing
Magazines
Souvenirs

Berryhill's Big Book Store

"The Mail Order House"

Visit our
Doll Dept.
in
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